



New Lab Start-Up Program Cornell University



VWR is Cornell's Preferred Lab Supplier

Starting up a new lab can be overwhelming. Reach out to our VWR representatives to help with this process. VWR is **Cornell's Strategic Preferred Supplier**, which means you benefit from:

- Excellent support from two local reps
- No shipping or freight fees
- Competitive prices
- 3% rebate to your account on all purchases paid within 10 days
- Extended discounts for your new lab!

Product Offerings for Nearly Every Workflow

VWR is your one-stop shop for your new lab! VWR carries over 5 million products from thousands of core suppliers across the globe:

- Equipment, consumables, chemicals, and reagents
- Supporting your research workflows (Life Science, Molecular Biology, Analytical Chemistry, Microscopy, etc.)
- See the following link for more information on [VWR's New Lab Startup Program](#).

VWR Rediship Furniture Program and Services

Working with the VWR Furniture program ensures a careful design process that accounts for your present and future lab needs:

- Benches, hoods, storage cabinets, chairs, carts, and biosafety cabinets
- VWR's fast-track inventory Rediship program delivers essential lab furniture within days!

VWR also offers a wide range of [service solutions](#) including [pipette calibration](#) and [inventory management solutions](#) for your lab supplies, chemicals, and equipment.

Our Local VWR Representatives

Melissa has her PhD in Behavioral Neuroscience and has been supporting Cornell since 2021 after completing her postdoc at the NIH. Tracey recently joined VWR in 2023. She is a Cornell alum with ample experience in sales and customer service. They are your dedicated support team and are available for virtual and on-campus meetings. Reach out to them anytime!



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