2023 Salary Certification
Division of Financial Services
Overview of Salary Certification
What is Salary Certification?

- **One** component of the internal controls over compensation
  - Uniform Guidance (UG)
    - 2 CFR 200.430(i): Compensation – Personal Services
- After-the-fact certification of salaries by position
- Documented “...reasonable assurance that the charges are accurate, allowable, and properly allocated…”
- Does not replace routine monitoring
Earnings Subject to Certification

• All earnings supported by Contracts and Grants (Fund CG), direct or cost share, and Federal Capacity Funds (SubFund APFEDL)

• Earnings (Base Salary) Includes:
  – Salaries
  – Assistantship stipends
  – Faculty summer salary
Not Subject to Certification

• ‘Earnings’ (Base Salary) excludes:
  – Student Aid (e.g. Fellowships)
  – Assistantship Tuition/Insurance
    • Processed through Bursar
    • Tuition/Insurance should follow stipend allocation unless documented otherwise
  – Allowances (object code 5460)

• Voluntary uncommitted cost shared salary charged to university resources
Annual Certification

• Reasonably reflects actual effort on project
  – Salary charged to a project must not exceed proportionate amount of activity on the project
• Additional effort may be supported institutionally but *not* supported by another project
Annual Certification

• A person’s compensated activities on a position, including; teaching, committee memberships, administrative duties, etc. cannot exceed 100% – must be factored into the overall allocation of time

• In some cases, a person may have more than one position – Each position is certified separately (separate report)
Who can Certify an Individual’s Effort?

• Certifiers must have firsthand knowledge of work performed
  – Or suitable means of verification

• Typically:
  – Principal Investigator
  – Supervisor
  – Project Director
POLICY 3.11
Salary Confirmation

**DEFINITIONS**

These definitions apply to terms as they are used in this policy.

<table>
<thead>
<tr>
<th>Term</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Firsthand Knowledge</td>
<td>Direct evidence of work performed. One may have firsthand knowledge of work performance by either performing the work or supervising the individual performing the work.</td>
</tr>
<tr>
<td>Salary Confirmation</td>
<td>An internal control whereby at least annually a statement will be signed by the employee, principal investigator, or responsible official(s), using suitable means of verification. This statement must state that the work was performed, and that salaries and wages charged are reasonable in relation to the work performed.</td>
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<tr>
<td>Suitable Means of Verification</td>
<td>The process through which one receives assurance that effort was provided as stated so that a salary certification may be approved by an individual not having firsthand knowledge. Suitable means of verification requires the documented review by an individual, such as the PI, project manager, supervisor, or an employee who has firsthand knowledge that the work was performed in relation to the sources charged.</td>
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It all begins with..... Monitoring
Workday Costing Allocations

- Set up costing allocations in Workday:
  - When individual is hired
  - Ensure proper account type for Workday company
    - Cornell University: Endowed (EN), Cornell Tech (TC), Jacobs Technion (JI)
    - Cornell Univ (NYS Colleges & Exper Stat): Contract College (CC)

- Update costing allocations in Workday:
  - As new projects are established
  - As projects end
  - When a material, or sustained, change in effort occurs

- Update prospective changes in Workday
  - Example: Project effort effective 7/1/2023
Monitoring Transactions

• Documented ongoing monitoring (bi-monthly) required

• Per UG: “Short term (such as one or two months) fluctuation between workload categories need not be considered as long as the distribution of salaries and wages is reasonable over the longer term.”
  
  – Salary transfers must be submitted timely when effort changes more than ± 10%
Monitoring Transactions

• Confirm personnel in routine discussions
• Workday updates
  – Note: Payroll Cycles
  – Ensure allocation updated and earnings corrected
• Employee Overpayments / Credits
  – Negative labor distribution transactions
    • Correct Account / Project?
    • Job Profile: Payroll Process Bi-Weekly/Semi-Monthly
• Summer Salary
  – Posted to correct project(s)
Corrections / Updates

• Submit Salary Transfers as soon as possible
• Corrections impact agency reporting
  – Effort recorded to account based on costing allocation (time tracking)
    • Percentage of Effort : $211.32 (23.48%) effort?
  – Financial reporting / agency invoices
    • Based on general ledger activity
      – If incorrect:
        » Credit for previously invoiced expenses
          • Earnings, benefits, indirect (as applicable)
        » Questions related to allocability of expenses
        » Questioned costs!
University Policy 3.20 Cost Transfers on Sponsored Agreements

Information Required in the Documented Explanation

The following information is required in cost transfer documentation:

- A description of the cost(s) being transferred, including why and when the original charge(s) occurred
- Why the receiving account was not originally charged
- Why it is appropriate to charge the receiving account—the cost item must be allowable under the terms and conditions of the sponsored agreement and other regulations governing the sponsored agreement (see the appendix)
- That any systematic or administrative deficiency (if any) that caused the need for the transfer has been addressed

◆ Note: If the transfer is subject to the 90-day limitation, but made after that time limit, the explanation must include a justification for lateness (see the Requirements for Cost Transfer Request on Sponsored Project Accounts segment of this policy).

ERROR CERTIFICATION

Describe in detail the expenditures that are being transferred.

How did this expenditure benefit the project?

How the error occurred?

Why is the error correction late?
Salary Transfer eDoc

- An Error Certification tab on the Salary Transfer eDoc is available to provide substantiation for all cost transfers/corrections
- Unacceptable explanations
  - salary transfer moving $x off xxxxxxxx to xxxxxxxx
  - To correct effort
  - To remove deficit
- Acceptable explanations
  - To move salary for .... for the period .... from xx/xx/xxxx to xx/xx/xxxx. Dept is covering salary during appointment period ....
  - Per PI, 5% of effort contributed towards project during period of xx/xx/xxxx to xx/xx/xxxx.
- Communications not critical to the correction
  - Do not attach – retain in project file
Late Cost Transfers

Per Policy 3.20, a Late Cost Transfer is one requested 90 days or more after the original transaction posted.

• The transfer request must include a valid reason for the delay and is normally permitted only under extenuating circumstances
  – Note: policy exceptions (e.g., agreement/agency approval just received)

• If lateness is due to administrative delay, explain the corrective action addressed to prevent future recurrence
Fiscal Year Corrections

• Salary Transfers (ST e-Docs) must be fully approved by June 30th
  – Note: Changes that impact state appropriation accounts cannot be made after June 30th
• Year-End Salary Transfers (YEST e-Docs) must be approved by July 18
• Effort corrections on Year-End ST (until closed)
• Refer to Year-end deadlines
Other Effort Considerations
Considerations: Faculty

- **Summer salary** - Is available only for project work performed during the summer (5/16-8/15)
  - Requested prior to work being performed
  - Nine-month faculty do not receive paid vacation
- **Institutional roles** (e.g., chair or DGS duties) or indirect activities (e.g., proposal preparation) are not direct grant costs
- **Effort Commitments**
  - Are commitments being met?
    - Reduction of PI effort by 25% or more (i.e. from 50% to 37.5%) typically requires sponsor approval
  - Is a person overcommitted?
Considerations: Salary Cap

- Affects anyone paid all or in part on National Institute of Health (NIH) funds who exceed Executive Level II
  - [Salary Cap Summary: NIH](#): Annual Salary (12 months)
- Limitation on other Department of Health and Human Services (DHHS) awards (e.g. CDC, FDA, HRSA, ACF)
  - Special rules for DHHS contracts
- Impacts academic year and summer earnings
  - If summer pay is at a reduced rate, units should have documentation stating such
- [Managing the NIH Salary Cap](#)
Considerations: Salary Cap

• Earnings in excess of salary cap must be recorded in a cost share subaccount with “NIH CAP” in the title
  – Workday costing allocation may require an update July 1
  – Cost sharing requirements (voluntary committed / mandatory), are recorded in a separate cost share sub-account
    • Tracked towards cost share obligation
    • Salary caps are not contributed towards cost share obligation as it is an unallowable cost
Considerations: Federal Work Study (FWS)

• Accounts FWSCONT/FWSENDW
  – Administrative accounts for FWS subsidies.
    • Occurs systematically - overseen by the student employment office
  – Supervisor is responsible for certifying the aggregate earnings between the departmental and administrative account as being reasonable compensation in relation to the work performed by the student
    • There is no need to try to reconcile the charges on FWSCONT or FWSENDW accounts
Salary Certification Reports
Dropbox Distribution or CALS Application

• Our office will confirm:
  – primary / secondary contacts to facilitate certification within the unit
  – Utilization of CALS application

• Files uploaded for Cornell Secure File Transfer (formerly known as the Cornell Dropbox) are retained for a max of 21 days. Download files and save to a secure location on your server as soon as you receive notice of the upload.

• If you did not receive a dropbox file, your org may have opted to use the CALS Salary Certification application.
Timeline

• Preliminary FY23 reports distributed Wednesday, May 17th
  – For review only (Do not return)
  – FY23 Summer Salary not included

• Final FY23 reports expected for distribution by Monday, July 24th
Review Preliminary Reports
Review for Personnel

• Are all staff expected / working on project accounted for
• Is the effort reasonable for period reported
• Please contact our office with the Employee ID and Position Number if you believe a report is missing from your org’s file
• Email should not be used to share salary information
  – Use Secure File Transfer or CALS application
Why did I receive a report that includes accounts that are not assigned to my org?

- The report is sent to the org for which the position is assigned in Workday.
- The receiving unit is responsible for coordinating the certification for all accounting lines on that position.
- Please contact us immediately if you believe a report has been assigned to your org in error, so that we may determine who should certify the report.
Does this look right?

- Can an employee have negative earnings in a fiscal year?
  - Is it a previous year’s overpayment?
  - Is it a combination of current fiscal year earnings and the above?
Does this look right?

- Can an employee have negative earnings in an account in the fiscal year?
  - Is a previous year’s overpayment?
  - Is it a combination of current fiscal year earnings and the above?
  - If an overpayment, was it credited to correct project/account?
Final Reports
Report Structure

• Primary reports will contain fiscal year earnings
  – Header: FY23
  – Reports include all FY23 salary for the position
    • Exclude object codes 5050, 5060, and 5460

• Summer salary will be shown on a separate “Summer Salary” report
  – Header: Summer FY23
  – Reports include all FY23 faculty summer salary (object codes 5050 and 5060)
### Fiscal Year Distribution

<table>
<thead>
<tr>
<th>Account</th>
<th>Account Name</th>
<th>SubAcct</th>
<th>SubAcct Name</th>
<th>SubFund</th>
<th>Function Object</th>
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**Fiscal Year includes earnings July 1, 20XX to June 30, 20XX. Excludes Academic Summer Salary that is certified separately.**

*Note: Material changes in effort (+/- 10%) must be corrected in KFS and reflected on this report including the KFS Doc Number. The Office of Sponsored Programs (OSP) should be notified of changes to key personnel on sponsored agreements to determine if a sponsor must be notified.*

**As a requirement of funding Cornell receives for sponsored activity, we must confirm salaries are correct and appropriately reflect the level of effort associated with a sponsored project. This further ensures that the distribution of salary for each position reasonably reflects all effort on an annualized basis. For graduate assistants, this report reflects only the stipend portion of the appointment. Other assistantship components are generally distributed similarly to the academic year stipend and documented in subsidiary systems.**

Having firsthand knowledge or using suitable means of verification, I hereby certify that the salary distribution represented on this document is consistent with university and sponsor policies, and accurately reflects the work performed and associated leaves for this period. Project managers or faculty may sign on behalf of their group.

Signed: ____________________________ Date: ____________________________

**Suitable Means of Verification: The process through which one receives assurance that effort was provided as stated so that a salary certification report may be approved by an individual not having firsthand knowledge. Refer to University Policy 3.11.**

Run Time: XX/XX/XXXX 09:23 AM

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</table>

**Fiscal Year Distribution Total:** 66,200.00 100%

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*Fiscal Year includes earnings July 1, 20XX to June 30, 20XX Excludes Academic Summer Salary that is certified separately.

Note: Material changes in effort (+/- 10%) must be corrected in KFS and reflected on this report including the KFS Doc Number. The Office of Sponsored Programs (OSP) should be notified of changes to key personnel on sponsored agreements to determine if a sponsor must be notified.

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Signed: ________________________________ Date: ________________________________

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Run Time: XX/XX/XXXX 09:23 AM

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**Fiscal Year Distribution**

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**Fiscal Year Distribution Total:** 90,000.00 100%

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**FINAL Salary Certification Report: Summer FYXX**

**Organization:** Organization X (0001)

**Name:** Bowler, William  
**Employee ID:** 1234567  
**Position Number:** 00654321  
**Job Profile Name:** Prof Asst

### Summer Distribution*

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**Summer Distribution Total:** 13,809.52  
**FYXX Summer Salary %:** 100%

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* Academic Summer Salary is certified separately. This report includes only faculty summer salary posted July 1, 20XX to June 30, 20XX FYXX.

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Page 1  
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Certification Process

Make any necessary data changes BEFORE the reports are signed because the certifying signature attests that all information correctly represents the employee’s activity during the preceding fiscal year.

- For distribution changes not reflected on final report, the salary distribution must be updated
- If a new account needs to be added, populate each column
- Must still total 100% and total dollars must not change
- Write corresponding Salary Transfer eDoc nbr on the report

- Cost transfers require additional supporting documentation to substantiate the transfer (University Policy 3.20)
### Final Salary Certification Report: FYXX

**Organization:** Organization X (0001)

**Name:** Bowler, William

**Employee ID:** 1234567

**Position Number:** 00123456

**Job Profile Name:** Research Associate

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#### Fiscal Year Distribution

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<td>CGNMO</td>
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**TOTAL: 66,200.00 100%**

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#### Accounting Lines

**FROM**

| # | CHART | ACCOUNT NUMBER | SUB-ACCOUNT | OBJECT | SUB-OBJECT | PROJECT | ORG REF ID | POSITION | PAY FY | PAY PER | PAY YRS | PAY FROM TO | FISCAL BNF | AMOUNT | ACTIONS |
|---|-------|----------------|-------------|--------|------------|---------|------------|----------|--------|---------|---------|-----------|------------|---------|---------|---------|
| 2 | IT    | A003000        | 5180        |        |            |         |            | 00123456 | 2021   | 0       | 0       | View      | 200.00     |         |         |         |

**TO**

| # | CHART | ACCOUNT NUMBER | SUB-ACCOUNT | OBJECT | SUB-OBJECT | PROJECT | ORG REF ID | POSITION | PAY FY | PAY PER | PAY YRS | PAY FROM TO | FISCAL BNF | AMOUNT | ACTIONS |
|---|-------|----------------|-------------|--------|------------|---------|------------|----------|--------|---------|---------|-----------|------------|---------|---------|---------|
| 1 | IT    | A008700        | 5180        |        |            |         |            | 00123456 | 2021   | 0       | 0       | View      | 10,000.00  |         |         |         |

**TOTAL: 10,000.00**
### Fiscal Year Distribution*

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<th>SubAcct Name</th>
<th>SubFund</th>
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<th>PI Name</th>
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<td>A008800</td>
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<table>
<thead>
<tr>
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*Fiscal Year includes earnings July 1, 20X to June 30, 20XX. Excludes Academic Summer Salary that is certified separately.

Note: Material changes in effort (+/- 10%) must be corrected in KFS and reflected on this report including the KFS Doc Number. The Office of Sponsored Programs (OSP) should be notified of changes to key personnel on sponsored agreements to determine if a sponsor must be notified.

As a requirement of funding Cornell receives for sponsored activity, we must confirm salaries are correct and appropriately reflect the level of effort associated with a sponsored project. This further ensures that the distribution of salary for each position reasonably reflects all effort on an annualized basis. For graduate assistants, this report reflects only the stipend portion of the appointment. Other assistantship components are generally distributed similarly to the academic year stipend and documented in subsidiary systems.

---

**Having firsthand knowledge or using suitable means of verification** I hereby certify that the salary distribution represented on this document is consistent with university and sponsor policies, and accurately reflects the work performed and associated leaves for this period. Project managers or faculty may sign on behalf of their group.

**Signature:** Janet Strait  
**Digitally signed by Janet Strait**  
**Date:** 2023-05-17 21:42:46 -04'00'  
**Date:**

---

**Suitable Means of Verification:** The process through which one receives assurance that effort was provided as stated so that a salary certification report may be approved by an individual not having firsthand knowledge. Refer to University Policy 3.11.

---

**CONFIDENTIAL**

Run Time: XX/XX/XXXX 09:23 AM
Certification Process

Extraneous comments or marks should not be included on the report that will be the official record of certification.

- All notations made on the report are subject to review by DFS, agencies, and auditors.
- If notes make it easier to discuss distribution with PIs, consider making an additional copy for your discussion and have the PI sign a clean report if no post-report changes need to be made.
Certification Process

Who signs the salary certification report?

• Reports can be certified by anyone either having firsthand knowledge that the account distribution represented on the report is reasonable in relation to the work that was performed

• Reports can be certified by someone using “suitable means of verification” from someone else having firsthand knowledge
Group Certification

• If your org chooses the group certification method rather than certifying reports individually, use the Group Certification Form as a cover page when you return the reports
  – Use the Group Certification Form ONLY FOR THE PURPOSE OF GROUP CERTIFICATION

• All reports for the org that is being certified need to be returned with the group certification cover page. Reports must follow the group certification cover page sequentially

• If you are certifying for more than one org, a group certification page needs to be completed for each org that you are group certifying
ONLY USE THIS FORM FOR GROUP SALARY CERTIFICATION

GROUP SALARY CERTIFICATION FORM
CORNELL UNIVERSITY
ANNUAL CERTIFICATION OF SALARY
FISCAL YEAR 20XX

As a requirement of funding Cornell receives for sponsored activity, we must confirm salaries are correct and appropriately reflect the level of effort associated with a sponsored project. This further ensures that that the distribution of salary for each position reasonably reflects all effort on an annualized basis. For graduate assistants, this report reflects only the stipend portion of the appointment. Other assistantship components are generally distributed similarly to the academic year stipend and documented in subsidiary systems.

Material changes in effort (± 10%) during the ensuing year must be adjusted prospectively in Workday or retroactively in KFS via a Salary Expense Transfer eDoc. The Office of Sponsored Programs (OSP) should be notified of changes to key personnel on sponsored agreements to determine if a sponsor must be notified.

Using the suitable means of verification described below (check one of the following):

- Signed sub certification provided by PIs and retained by department
- Documented PI interviews near certification time (conducted from__ to __)
- Documented individual staff interviews near certification time (conducted from__ to __)
- Project effort recording system maintained by unit
- All Salary Certification Report(s) are individually certified in the CALS Salary Certification System
- Other:

Having used suitable means of verification I hereby certify that the salary distribution represented on the documents described herein are consistent with university and sponsor policies, and accurately reflects the work performed and any associated leaves for this period.

<table>
<thead>
<tr>
<th>Organization</th>
<th>Organization X (0001)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of Person Certifying</td>
<td>Janet Strait</td>
</tr>
<tr>
<td>Title of Person Certifying</td>
<td>Assoc. Director, SFS</td>
</tr>
<tr>
<td>Group Certifying Signature</td>
<td>Janet Strait</td>
</tr>
<tr>
<td>Date</td>
<td>5/10/20XX</td>
</tr>
</tbody>
</table>

Please complete this form and return with Salary Certification Reports by XXXX/XXXXX to:

Janet Strait
Sponsored Financial Services
Division of Financial Affairs
341 Pine Tree Road
Group Certification

The organization name for the group certification must match the organization name in the header of the org’s reports.
Group Certification

• Be sure to select the “suitable means of verification”. You are responsible for keeping all supporting documentation of your verification on file in your unit for six full fiscal years.

Using the suitable means of verification described below (check one of the following):

___ Signed sub certification provided by PIs and retained by department
___ Documented PI interviews near certification time (conducted from _________ to _________)
___ Documented individual staff interviews near certification time (conducted from _______ to _______)
___ Project effort recording system maintained by unit
___ All Salary Certification Report(s) are individually certified in the CALS Salary Certification System
___ Other: ____________________________

• DFS may perform after-the-fact reviews to validate the use of suitable means.
Certification Process

Electronic files for group certifications will be accepted if the certification is digitally signed with a DIGITAL SIGNATURE issued by a certificate authority.

• Additional requirements must be met to submit electronic files:
  – Reports must be legible and presented in the correct orientation and numbering sequence following the group certification page
  – All reports issued for the org must be included in the file
  – If backup documentation is provided, it must immediately follow the report it supports
  – Electronic files can only be returned by Cornell Secure File Transfer
Certification Process

DIGITAL SIGNATURE REQUIREMENT –

• Individual and group certifications can be submitted electronically via Cornell Secure File Transfer (in lieu of mailing to DFS physical reports with hard-ink signature) only if the certification has been completed with an authenticated digital signature.

• An authenticated electronic signature is a specific type of embedded e-signature based on public key encryption which protects the integrity of the document and is the equivalent of a hand written signature or stamped seal.
Certification Process

EXAMPLES OF DIGITAL SIGNATURE SOFTWARE –
• Adobe Digital Signature
• Adobe Sign
• DocuSign

UNACCEPTABLE EXAMPLE –
• Adobe Fill & Sign is not a digital signature; essentially, it’s a typed name that has the appearance of a signature but has not been validated to verify the identity of the signer.

REACH OUT TO IT@CORNELL to confirm yours and your faculty’s Adobe licensing options to insure digital signature functionality options for compliance.
Certification Process

Hard copy reports will be scanned on receipt by DFS. Please assist with this process by observing the following:

• Return all certified pages in order based on the page number at the bottom right side of the report
• Supporting documentation should follow directly behind the report it supports
• If the report is printed double-sided, be sure that the report on the flip side is sequential
• If you send a non-sequential file to a PI it is important that the PI print it single sided
Certification Process

• Reports filed in DFS must be certified either with hard-ink (original) signature and date or digital signature.

• When a PI is out-of-town or it is otherwise impractical to obtain an original signature, a scanned document of sufficient quality is acceptable

• Copies of the originals along with any back-up of the verification process should be retained in the unit
Certification Process

Completed certifications must be received in DFS no later than Friday, September 8, 2023

- Send e-files via the Cornell Secure File Transfer
  - Notification will include appropriate contact
- Send hard files via campus mail SFS/DFS, 377 Pine Tree Road
  - Notification will include appropriate contact
- DFS will notify appropriate officers (e.g. unit heads, college business officer) when certifications are delinquent
Break in Certification
Breaks in Certification

A salary transfer moving sponsored salary after a report has been certified results in a nullification of the original attestation or a “break in certification.”

- This includes any ST that transfers certified salary to/from a sponsored project
- Even if the new project is a continuation award, it is still a break in certification if a new OSP number was assigned
- Linked projects and associated projects under an umbrella are considered separate projects; moving salary between projects after salary is certified is a break in certification
Breaks in Certification

Breaks in certification are an area of high audit scrutiny and require additional documentation.

- The previously certified report needs to be modified to reflect the salary transfer and recertified with signature and date.
- A letter of explanation must be provided with the updated report to document why the prior certification was not certified correctly the first time.
  - Include the doc number of the Salary Transfer in the letter.
- Send the updated, recertified report and the letter of explanation to SFS when the ST is submitted.
Salary Transfers that do not affect sponsored accounts…

- A comment will be added to the official archived record noting the change between non-sponsored accounts with a reference to the ST doc number.
- The same comment should be added to the copy the department has retained.
- The report does NOT need to be recertified in these cases.
Audit Inquiry / Desk Review

- Salary Certifications subject to audit
  - Annual Federal Single Audit
  - Agency Review
  - Internal Audit
- Reminder:
  - Immediately refer all financial audit or review requests to Sponsored Financial Services (SFS), Jeffrey Silber or University Audit Office, Mark Perry
- SFS serves as the Division of Financial Services (DFS) audit liaison.
Resources
References

• Annual Certification Process  
  – https://researchservices.cornell.edu/resources/salary-certification

• Policy 3.11, Salary Certification Policy  
  – https://policy.cornell.edu/policy-library/salary-confirmation

• Policy 3.20, Cost Transfers on Sponsored Agreements  
  – https://policy.cornell.edu/policy-library/cost-transfers-sponsored-agreements

• Part 200- Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance)  

• IT@Cornell – Adobe Licensing Summary  
  – https://it.cornell.edu/software-licensing/adobe-licensing-summary
Assistance/Questions

Sponsored Financial Services

• Janet Strait, janet.strait@cornell.edu,
  — (607) 255-1482

• Joyce Wang, HW582@cornell.edu
  — (607) 254-3357